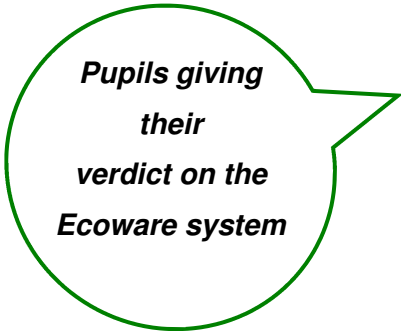


Case Studies

Hope Primary School

Hope Primary School is a very small school in the rural Hope Valley, in the Peak District area of Derbyshire. The school has 44 pupils and only seven employees on its books, so its budget reflects its size and they don't have a high expenditure for IT equipment. Over recent years the ICT suite in the school had become outdated and unreliable and the purchasing of a whole new suite would prove to be a big expense.

Sam Fisher, Head Teacher of the school said: "As we are only a small school, we have to manage on a smaller budget. We do however take environmental IT very seriously as we're a rural school in the High Peak and we are seen as a leader in deploying green."



*Pupils giving
their
verdict on the
Ecoware system*



Asked about the decision to purchase MiniFrame UK's Ecoware system Sam replied: "We decided to research updating the whole suite which included 15 workstations, colour printers, server, scanner & all of the other smaller items: mice, mouse mats & headsets. From the 3 quotes we obtained, a new company to us, MiniFrame UK was the cheapest by a wide margin."

The fact that we only needed :-

- √ 3 Ecoware PCs to run all 15 keyboards and monitors
 - √ we saved on space
 - √ equipment fitted neatly onto the workbenches
 - √ loading software onto 3 PCs instead of 15 has saved ICT coordinator time
- √ Ecoware was by far the most cost effective,
- √ Ecoware allowed us to buy additional ICT items within our budget.



"Initially before deciding to purchase Ecoware we had our reservations. At that time we were one of the first schools to use the system, it was a big expense for us and we felt it was a big risk to move away from our previous, PC based, suite. Now we are so glad that we took the chance and went with Ecoware."

Talking about the benefits Hope Primary have been able to capture, Sam went on to discuss the direct cost savings and the indirect curriculum benefits her pupils and staff have come to appreciate.

Talking about the benefits Hope Primary have been able to capture Sam went on to discuss the direct cost savings and the indirect curriculum benefits her pupils and staff have come to appreciate;



"Initially we were struck by all the space we had gained, with the old CRT monitors being replaced and only 3 units to drive all 15 work stations a significant amount of very useful space has been gained."

However it was not long before we realised that there were other benefits that we had not envisaged when we originally made the purchase. "The skills of the children have improved significantly; teachers now plan to the use ICT more frequently and we have saved money in so much as we need the ICT technician a lot less and have reduced the hours for the coming year."

We have now had the system for more than 36 months of trouble free operation.

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